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Network World Pearson Higher Ed
The latest theoretical and empirical evidence on short selling in the United States and throughout the world To get the most success out of what the finance community regards as a risky business, short sellers need high-level information. The Theory and Practice of Short Selling offers managers and investors the information they need to maximize and enhance their short selling capabilities for bigger profits. Frank Fabozzi collects a group of market experts who share their

knowledge on everything from the basics to the complex in the world of short sales, including mechanics of short selling, the empirical evidence on short-selling, the implications or restrictions on short selling for investment strategies, short-selling strategies pursued by institutional investors, and identifying short-selling candidates. Frank J. Fabozzi, PhD, CFA (New Hope, PA), is the Frederick Frank Adjunct Professor of Finance at Yale University's School of Management and Editor of the Journal of Portfolio Management. He is the author or editor of over 100 books on finance and investing.

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The FreeBSD Handbook Cisco Press
This book is written for workforce developers in community colleges and branch campus settings. College administrators, public officials, and employers may also find it helpful because it will give them a frame of reference for directing--or judging the quality of--community college workforce developers, the functions they oversee, the results they obtain, and the services they offer. This book can also serve as a text for the many students who are preparing themselves for careers in the challenging world of workforce development in community colleges. The book is intended to cover key issues in workforce development. The fifteen chapters are: (1) "The Role of Workforce Development Organizations" (Laurance J. Warford); (2) "Strategic Business Planning for Workforce Development" (Frederick D. Loomis); (4) "Integrating Workforce Development and Institutional Requirements" (James Jacobs); (5) "Competencies for Workforce Developers" (William J. Rothwell and Patrick E. Gerity); (6) "Building Community Partnerships for Workforce Development" (Mary Gershwin); (7) "Marketing Workforce Development Organizations" (Paul Pierpoint);

(8) "The 5-S Consultative Approach to Sales" (Wesley E. Donahue and John E. Park); (9) "Finance and Budgeting for Workforce Development Organizations" (Leslie Roe); (10) "Establishing and Maintaining Effective Relations with Workforce Development Faculty, Staff, and Administrators" (Dennis Bona); (11) "Assessing Needs for Training and Nontraining Projects" (Elaine A. Gaertner and Cheryl A. Marshall); (12) "Integrating Complex Training and Nontraining Projects" (Ethan S. Sanders); (13) Evaluating Workforce Development Efforts (William J. Rothwell); (14) "Outsourcing Training" (Karen A. Flannery); and (15) "Lessons Learned and Emerging Issues" (Patrick E. Gerity). Appended are: (1) Developing a High-Performing Organization: Self-Assessment Instrument for Workforce Development Professionals in Higher Education; (2) Competency Model for Community College Workforce Developers; (3) Competency Assessment Instrument for Community College Workforce Developers; (4) Templates for Conducting 5-S Consultative Sales; (5) Coaching Checklist for Community College Workforce Developers; (6) Templates for Community College Workforce Developers; and (7) State-by-State Electronic Resources for Workforce Development Strategic Plans and Customized Job Training Grants. The book also contains a foreword by George R. Boggs and James McKenney; preface; information about the contributors, and an index.

Telecommunications and Data Communications Handbook
Describes influential business philosophies and marketing ideas from the past twenty years and examines why they did

not work.

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THE HARD DRIVE BIBLE, EIGHTH EDITION is the definitive reference book for anyone who deals with personal computer data storage devices of any kind. This comprehensive work covers installations, drive parameters, & set up information for thousands of Hard Disk, Optical, DAT Tape, & CD-ROM Drives. A concise history of data storage devices is followed by the most expansive compilation of technical data offered to the public today. Specifications, drawings, charts & photos cover jumper settings, cabling, partitioning & formatting of disk drives. SCSI commands & protocols are addressed, in addition to chapters revealing the intricacies of different interface standards & common troubleshooting procedures. THE HARD DRIVE BIBLE contains the answers to anyone's questions concerning the purchase, installation & use of modern digital data storage devices. The difficulties caused by compatibility mismatches are addressed & solutions are offered. Also featured are controller card information & performance ratings, as well as valuable tips on increasing drive performance & reliability through software. THE HARD DRIVE BIBLE is published by Corporate Systems Center, one of the leaders in the digital storage device field. A CD-ROM

included with the book carries CSC's drive performance test software & formatting tools, as well as thousands of drive parameters, specifications, & technical drawings. To order contact: Corporate Systems Center, 1294 Hammerwood Avenue, Sunnyvale, CA 94089; 408-743-8787.

Scaling Networks v6 Companion Guide

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Lu again provides an authoritative and comprehensive

look at the entire Mac family, including its design philosophy, architecture, hardware and software options and significant user issues.

The Apple Macintosh Book

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"The FreeBSD Handbook" is a comprehensive FreeBSD tutorial and reference. It covers installation, day-to-day use of FreeBSD, Ports collection, creating a custom kernel, security topics, the X Window System, how to use FreeBSD's Linux binary compatibility, and how to upgrade your system from source using the "make world" command.