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# Business Internet Banking Export Guide

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turned to for answers to their questions  
about how to establish and grow overseas

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markets for their products and services. Whether your firm is new to exporting or in need of a refresher on the latest ideas and techniques, this comprehensive guide, now completely revised and updated, provides the nuts-and-bolts information you will need to meet the challenges of the world economy by examining:

- How to identify markets for your company ' s products
- How to finance your export transactions
- The best methods of handling orders and shipments
- Sources of free or low-cost export counseling

You ' ll also find numerous real-life examples that illustrate the principles of exporting, samples of forms needed to export, and—in a valuable appendix—information on how to obtain guidance and counseling offered by the federal government through its domestic network of more than 100 Export

Assistance Centers and through commercial counselors located in U.S. embassies abroad. Contains a complete overview of the basics of exporting.

[Export Programs Guide](#) Lulu.com

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This bestselling, up-to-date guide shows

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you how to start your own import/export business, from researching a raw idea to a successful launch to ongoing, profitable business operations. Complete with real-life examples from importers and exporters, it helps you every step of the way, from targeting a market and preparing a business plan to dealing with foreign currencies, shipping procedures, customs requirements, and more. It also shares tips to help you take advantage of NAFTA and other trade pacts, plus online resources to help you start and grow your business.

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The fourth edition of the reference for export/import professionals is revised to include new forms and instructions, new US Customs Service checklists, and new Automated Export System procedures. It overviews the entire export/import process and provides ready-to-use forms with instructions, cost-saving shortcuts, and tips on building a better operation. A training manual for new employees is included, plus a quick course on advanced techniques for more experienced professionals. There is also a glossary of 250 international trade terms. New to this edition is a section on e-

commerce in international marketing, listings for export and import software, and a list of Web sites for 94 export and import agencies and information sources. Johnson is a partner in an international trade law firm. Annotation copyrighted by Book News, Inc., Portland, OR  
Canada Investment and Business Guide  
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A practical guide to Internet business transactions. With over 65 forms and checklists from actual Internet deals and transactions, it's a hands-on guide to the law of Internet commerce.

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