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(PDF) Factors affecting consumer buying behavior

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There is a universal law of consumer behavior. When an existing habit or a necessity is given up, it always comes back as a recreation or a hobby. Examples include hunting, fishing, gardening, baking bread, and cooking. It will be interesting to see what existing habits which are given up by adopting the new ways will come back as hobbies.

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An observational study of online grocery shopping. Journal of Consumer Behaviour, 15(3), 261-270. Davydenko, M., & Peetz, J. (2020) Shopping less with shopping lists: Planning individual expenses ahead of time affects purchasing behavior when online grocery shopping.

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Abstract Consumer Buying Behaviour refers to the buying behaviour of the ultimate consumer. Many factors, specificities and characteristics influence the individual in what he is and the consumer...

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