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## Edmunds New Car Buyers Guide

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[Edmunds Used Cars Prices, 1997](#)



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Edmund Publications  
Corporation

For over 30 years, millions of consumers have relied on Edmund's to get the valuable information, evaluations, and advice they need to choose wisely and to save time and money when purchasing or leasing, buying, selling, or trading a used car. This guide covers American and import cars for the years 1987 through 1996.

Edmunds New Cars & Trucks Buyer's Guide 2004 St. Martin's Press  
Offers detailed, accurate, and up-to-date

information on such matters as current wholesale and retail values, mileage deductions, optional equipment, government recalls and tips on making a smart purchase  
*Edmunds Ninety-Three Van Pickup Sport Utility Buyers Guide* Edmunds Publications  
Consumers save money and time when buying, selling, and trading in a car with this resourceful guide from Edmund's. Featuring cars, station wagons, sport utilities, pickup trucks, and vans, this book provides everything the reader needs to know to make

informed decisions.  
*Used Cars & Trucks Buyer's Guide 2005 Annual* Edmunds Publications  
MSRP and dealer invoice prices, standard and optional equipment, specifications and reviews, and buying and leasing advice are provided for all new cars in this updated guide.  
*Edmund's 1997 New Cars* St. Martin's Press  
This book outlines proven buying scenarios, clearly explaining the consumer's course of action in simple terms. The complex and sometimes frightening process of car buying is

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demystified in a comprehensive guide that covers: - How to choose the right car - New/used car-buying strategies - Getting a used car bargain - Avoiding the pitfalls of leasing - How to shop for insurance In addition, *Strategies for Smart Car Buyers* includes several appendices and a variety of new material to complete the buyer's research process, including: - The acclaimed investigative series, "Confessions of a Car Salesman," relating insider secrets in an entertaining

account of two car dealerships - Monthly payment charts and monthly leasing payments - Expanded financing section detailing crucial contract dos and don'ts - Additional commentary throughout text from undercover car salesman Chandler Phillips - More in-depth information on trade-ins and lease-end strategies - Edmunds' latest consumer tool: "Smart Car Buyer" - Bonus section: "Verbal Self Defense" avoiding sales language pitches and traps - New

section: "Safely Navigating eBay Auctions" *Edmunds.com Strategies for Smart Car Buyers* St. Martin's Press  
Used Cars & Trucks Prices & Reviews For more than 36 years, millions of consumers have turned to Edmunds' price guides for their car shopping needs. Edmunds' Used Cars & Trucks guides include both trade-in and market value prices for vehicles sold in the last 10 years. Descriptions of new features for a given model year also appear.

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**Edmund's New Cars** Edmunds Publications

Vehicle shoppers can benefit from the what they've come to expect from the Edmunds name: true market values for trade-ins, private party and dealership-highlighted yearly model changes, and in-depth advice.

**Strategies for Smart Car**

**Buyers** St. Martin's Press

To help consumers navigate through the complex and growing marketplace, Edmund's has harnessed information technology to print precise and timely data in reader-friendly

formats--automobile photos, revealing graphics, and supporting how-to guidelines and worksheets--enabling readers to

make informed, cost-effective decisions.

**Edmunds.com Used Cars & Trucks Buyer's Guide**

**2004** St. Martin's Press

Offers detailed, accurate, and up-to-date information on such matters as current wholesale and retail values, mileage deductions, optional equipment, government recalls and tips on making a smart purchase

Edmund's New Car Price Guide, 1995 Edmund Publications

Corporation

In the Internet age, Edmunds.com has emerged as the foremost authority on buying or leasing

new or used cars. A key component to learning the industry's insider secrets involved sending an Edmunds.com editor to work undercover at multiple car dealerships. That information, along with knowledge gleaned from countless buying experiences and numerous dealership sources, has been honed into step-by-step buying and leasing strategies. Many car-buying books give tips and advice, but this book outlines proven buying scenarios, clearly explaining the consumer's course of action in simple terms. This complex and sometimes frightening process is demystified in a guide that covers the following subjects: \* How car buying has become easier and

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faster than ever before \* How to choose the right car for you \* New car-buying strategies \* Getting a used car bargain \* Avoid leasing pitfalls and getting a good deal \* Insuring your car for less money  
*Edmunds.com New Car & Trucks Buyers Guide 2005*  
Annual Edmund Publications Corporation  
A Trusted Source since 1966  
For 36 years, millions of consumers have turned to Edmunds' price guides for their shopping needs. Inside the Edmunds' New Cars & Trucks Buyer's Guide, you'll find pricing information, vehicle reviews on more

than 230 models and in-depth buying advice. Edmunds' Used Cars & Trucks Buyer's Guide has dealer trade-in, dealer retail and private party prices for vehicles sold in the last 10 years. A Buyer's Guide for today's smart car buyer. Edmunds' Used Cars & Trucks Buyer's Guide provides used vehicle shoppers with accurate pricing information, in-depth buying and selling advice, information on certified used vehicles and comprehensive photography. Edmunds.com is the Internet's pioneer and

leader in providing free, unbiased automotive information, tools and services for consumers. Visit us on-line where you'll find:  
\* Edmunds.com True Market Value® (TMV®)-- "What others are paying" for the car you want. \* Comprehensive research information, including the most current incentives and rebates, a huge database of car reviews and consumer advice tips and powerful tools for analyzing competing models side by side. \* Convenient on-line buying options that help you

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locate the car you want at the price you want to pay.

*New Cars Prices and Reviews* Edmund

Publications Corporation

This accurate, up-to-date guide provides wholesale (dealer invoice) and retail prices for used cars & trucks for models from 1990 to 1999. Includes valuable information to determine trade-in and market values, and provides readers with evaluations and advice they need to choose wisely and save time and money when buying or leasing, or selling

or trading a used vehicle.

*New Cars and Trucks Prices and Reviews* Edmund

Publications Corporation

For 30 years, Edmund's has guided consumers through the complex used car marketplace. By providing readers with the latest dealer wholesale and retail pricing, consumers are able to determine fair market value before negotiations begin. Edmund's also reviews the current dealer wholesale cost for any used car sold in America. Includes vans and trucks.

**Edmunds Used Cars** St. Martin's Press

Offers detailed, accurate, and up-to-date information on such matters as current wholesale and retail values, mileage deductions, and optional equipment

**Edmunds.com Used Cars and Trucks Buyer's Guide** 2003 St. Martin's Press

This buyer's guide presents MSRP and dealer invoice prices and reviews for new cars, and includes standard and optional equipment, specifications and reviews, and buying and leasing advice. A toll-free car buying service is also

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offered.

*Edmunds 96 Used Car*

Prices St. Martin's Press

Offers detailed, accurate, and up-to-date information on such matters as current wholesale and retail values, mileage deductions, optional equipment, government recalls and tips on making a smart purchase

**Edmund's New Cars** Edmund Publications

For more than 39 years, millions of consumers have turned to Edmunds' buyer's guides for their shopping needs. This format makes it

easy for consumers to get the advice and information they need to purchase their next new vehicle. Readers benefit from features such as: -

Comprehensive vehicle reviews  
- Easy-to-use charts rate competitive vehicles in popular market segments - In-depth advice on buying and leasing - Editors' and consumers' ratings  
- High-quality photography - Editors' Most Wanted picks in 27 vehicle categories. In addition to these features, vehicle shoppers can benefit from the best that they've come to expect from the Edmunds name: - Crash test ratings from

the National Highway Traffic Safety Administration and the Insurance Institute for Highway Safety - Warranty information  
Information on most fuel-efficient models and how to improve your fuel economy - Detailed explanation of how hybrid vehicles work - Previews of future vehicles not yet for sale.

Edmunds New Cars & Trucks Buyer's Guide 2006

Annual St. Martin's Press  
Offers detailed, accurate, and up-to-date information on such matters as current wholesale and retail values, mileage deductions, optional

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equipment, government recalls and tips on making a smart purchase

Edmund's Used Cars and Trucks Edmund Publications Corporation

Offers detailed, accurate, and up-to-date information on such matters as current wholesale and retail values, mileage deductions, optional equipment, government recalls and tips on making a smart purchase

*Edmund's Used Car Prices & Ratings 1996* Edmund Publications

For more than 38 years,

millions of consumers have turned to Edmunds' buyer's guides for their shopping needs. This format makes it easy for consumers to get the advice and information they need to purchase their next new vehicle. Readers benefit from features such as: - Comprehensive vehicle reviews - Easy-to-use charts that rate competitive vehicles in popular market segments - Expanded in-depth advice on buying and leasing - Editors' and consumers' ratings - High-quality photography - Editors' Most Wanted picks

in 29 vehicle categories In addition to these features, vehicle shoppers can benefit from the best that they've come to expect from the Edmunds name: - In-depth articles on all-new vehicles - Crash test ratings from the National Highway Traffic Safety Administration and the Insurance Institute for Highway Safety - Warranty information - Previews of future vehicles not yet for sale