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Successfully leveraging a brand's power globally requires companies to consider aggregation, adaptation, and arbitrage strategies all at the same time, beginning with defining the universal "heart and soul" of every one of a company's brands (aggregation) and then expressing that in suitable words, images, and music (adaptation and arbitrage).

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"Global Brand Power: Leveraging Branding for Long-Term Growth" is written by Barbara E Khan and published by Wharton Digital Press. Dr Kahn is one of the leading experts and publishers (academic peer reviewed journals) in marketing and branding. HOWEVER, ANYONE can read and enjoy her writing.

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They need tools for measuring their value, how to communicate their brand, and when and how to reposition it. In her new book, Global Brand Power: Leveraging Branding for Long-Term Growth, Wharton marketing professor Barbara Kahn fills these needs. " Brands today must be global, " she explains. That means they must be " porous enough to allow for reasonable brand and product-line extensions, broad enough to change with dynamic market conditions, consistent enough so that consumers who ...