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Go-Givers Sell More by Bob Burg - Goodreads
I've known for more than a year that a sequel was coming, titled Go-Givers Sell More. The book has just been published, and I just received a copy. I was in-the-know about the title, but not clear on the content. This book isn't a sequel, in that it extends the story of the first book. And it isn't a story at all. Rather, it is a tightly written book full of great advice, counsel and ...

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Bob Burg and John David Mann answer that question in Go-Givers Sell More, a practical guide that turns giving into the cornerstone of a powerful and effective approach to selling. Most of us think of sales as a struggle to make people do something they don't really want to do. But that cut-throat mentality makes the process much harder than it has to be - especially in an economic downturn ...

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Go-Givers Sell More by Bob Burg, John David Mann ...
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Go-Givers Sell More: Burg, Bob, Mann, John, Burg, Bob ...
Go givers sell more 1. BOOK SUMMARY & KEY INSIGHTS: GO GIVERS SELL MORE -Bob Burg & John David Mann PREPARED BY :- BHAAVIN SHAH (Author | Life coach |Healer) 2. BOOK SUMMARY Bob Burg & John David Mann 3. CONTENTS • LAW OF VALUE • LAW OF COMPENSATION • LAW OF INFLUENCE • LAW OF AUTHENTICITY 4.

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Go-Givers Sell More is a book I read a few years ago when trying to figure out how to make some additional money possibly doing some network marketing. I was uncomfortable with many of the ...
Go-Givers Sell More by Bob Burg, John David Mann ...
It has inspired more than 125,000 readers and listeners—but some have wondered how the story's lessons stand up to the tough challenges of everyday, real-world business. Now Bob Burg and John David Mann answer that question in Go-Givers Sell More, a practical guide that makes giving the cornerstone of a powerful and effective approach to selling.

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It has inspired more than 125,000 readers-but some have wondered how the story's lessons stand up to the tough challenges of everyday, real-world business. Now Bob Burg and John David Mann answer that question in Go-Givers Sell More, a practical guide that makes giving the cornerstone of a powerful and effective approach to selling. Most of us ...