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Swiss SMEs Competing in Global Markets Springer

Digital technologies have become a new economic and social force, reshaping traditional business models, strategies, structures, and processes. Digital entrepreneurship, which focuses on creating new ventures and transforming existing businesses by developing novel digital technologies or their novel usage, is seen as a critical pillar for economic growth, job creation, and innovation by many countries. Further, digital technologies have also enabled the growth of the sharing economy, linking owners and users and disrupting the previous dualism of businesses and customers. This volume discusses the management of new technology-based firms and technology projects initiated in academic or industrial contexts. The contributions feature new theoretical concepts, ethical considerations, empirical data analysis (qualitative and quantitative), archival and historical methods, design science approaches, action and field research, as well as management science methods, informatics and cybernetics.

The Digital Revolution Edward Elgar Publishing

The majority of SMEs are operating in a networked business environment, and these networks extend beyond national and cultural boundaries. Within these networks, growth takes various routes and forms. Instead of linear, positive growth, international growth is often more cyclical, including periods of stagnation and withdrawal, even exits. International Growth of Small and Medium Enterprises focuses on international growth, such as how companies expand their operations across national borders through opportunity exploration and exploitation, and identification and development of innovations, i.e. on international entrepreneurship. The book provides a comprehensive overview of

international growth of small and medium-sized enterprises from diverse points of view. It verifies that SMEs in all parts of the globe share similar characteristics, but also differ significantly. New explanations emerge, such as ownership, steering of the company, or the negative consequences of international growth. It discusses how the changing external environment of SMEs pushes them to create innovative solutions in order to survive and succeed. This collection of new and international perspectives sheds much-needed light on how founders and management teams of SMEs can succeed in fostering the growth process, and what specific characteristics are instrumental in initiating and maintaining international growth.

Great Minds in Entrepreneurship Research SAGE

This book offers an original collection of international studies on indigenous entrepreneurship. Through these specific lenses, entrepreneurship greatly appears as a set of cultural values-based behaviours. Once more culture and human values are placed at the heart of entrepreneurship as an economic and social phenomenon.' - Alain Fayolle, EM Lyon and CERAG Laboratory, France and Solvay Business School, Belgium. 'A must-have for researchers of developmental economics, as well as for entrepreneurship scholars, this collection assembles studies of indigenous entrepreneurship from five continent.

International Handbook of Women and Small Business

Entrepreneurship Edward Elgar Publishing

Entrepreneurship education is expanding rapidly around the world with growth evident in terms of the number of courses, endowed chairs, and programs. Business schools have approached their participation in entrepreneurship education with a variety of pace, practice and policy. This authoritative collection is targeted towards business educators, educators interested in entrepreneurial approaches, and educational administrators. The volume's main aims are to provide the groundwork for any

organized discussion of entrepreneurship education; and to take stock of where we are in the educational field as a means of identifying the big questions, issues, and trends that will direct the future of the discipline. The book is organized around content and pedagogy and includes chapters from leading experts. Emerging themes include the underlying assumptions built into the field, the importance of the interdisciplinary approach, concern with who is teaching entrepreneurship, and a call to make the approach more global.

International Business Strategy and Entrepreneurship: An Information Technology Perspective Routledge

This innovative book takes seriously the ordinary activities of entrepreneurship and maps out new pathways for scholars to understand the nature, properties, and implications of studying practices for entrepreneurship studies. Entrepreneurship is neither an art nor a science, but a bundle of practices, as Peter Drucker once observed. Curiously however, academic research on entrepreneurship mostly abstracts away from practical activity. In contrast, *Entrepreneurship As Practice* takes ordinary activities of entrepreneurship seriously by mapping out new pathways for scholars to consider the everyday practices through which entrepreneurship occurs. Each chapter draws on contemporary theories of practice to illuminate the nature, properties, and implications of studying the practices of entrepreneurship. The chapters in this book were originally published as a special issue of the journal *Entrepreneurship & Regional Development*.

Emerging Themes and Interpretations with Insights

from Italy SAGE

A guide to putting cognitive diversity to work Ever wonder what it is that makes two people click or clash? Or why some groups excel while others fumble? Or how you, as a leader, can make or break team potential? Business Chemistry holds the answers. Based on extensive research and analytics, plus years of proven success in the field, the Business Chemistry framework provides a simple yet powerful way to identify meaningful differences between people's working styles. Who seeks possibilities and who seeks stability? Who values challenge and who values connection? Business Chemistry will help you grasp where others are coming from, appreciate the value they bring, and determine what they need in order to excel. It offers practical ways to be more effective as an individual and as a leader. Imagine you had a more in-depth understanding of yourself and why you thrive in some work environments and flounder in others. Suppose you had a clearer view on what to do about it so that you could always perform at your best. Imagine you had more insight into what makes people tick and what ticks them off, how some interactions unlock potential while others shut people down. Suppose you could gain people's trust, influence them, motivate them, and get the very most out of your work relationships. Imagine you knew how to create a work environment where all types of people excel, even if they have conflicting perspectives, preferences and needs. Suppose you could activate the potential benefits of diversity on your teams and in your organizations, improving collaboration to achieve the group's collective potential. Business Chemistry offers all of this--you don't have to leave it up to chance, and you shouldn't. Let this book guide you in creating great chemistry!

Interfaces Between Digital Technologies and Entrepreneurship
Pearson Higher Ed

This insightful Handbook focuses

on behaviour, performance and relationships in small and entrepreneurial firms.

A Step Forward Routledge

This book explores the relationship between families, firms, and regions and the extent to which these relationships contribute to regional economic and social development. Although family business participation in economic activities has been a common phenomenon since pre-industrial societies, and its importance has evolved throughout time and across spatial contexts, the book suggests that these factors have often been neglected in family business and regional studies. Taking this research gap into account, the book aims to deepen our understanding of the role family firms play in the regional economy. In particular, it explores two seldom studied questions. Firstly, what role do family firms play in regional development? Secondly, how do different spatial regional contexts shape family firm operations and performance? Family Business and Regional Development presents a model of "spatial familiness" and uses themes such as productivity, networks and competitiveness to shed new light on family businesses. Moreover, it approaches the juxtaposition between family business and regional studies to encourage the cross-fertilisation of ideas, theories, and research methods between the two fields. Bringing together leading experts in entrepreneurship, regional economics, and economic geography, this book will be a valuable reading for advanced students, researchers and policymakers interested in family firms, regional studies and economic geography.

Entrepreneurship CRC Press

There is a high demand in our society to adopt emerging technologies in all aspects of business and economic activity. As traditional business practices and economic activity are occurring in a global context, new areas of

economic development are being recognized as the key enablers of wealth and income production. International Business Strategy and Entrepreneurship: An Information Technology Perspective discusses innovative solutions to research problems and high performance systems while emphasizing the role of IT and management for sustainable development. This book brings together academics, researchers, entrepreneurs, policy makers and government officers aiming to contribute to the debate of technology related to international business and strategic management.

A European Challenge Emerald Group Publishing

This volume discusses the challenge of dealing with complexity in entrepreneurship, innovation and technology research. Businesses as well as entire economies are increasingly being confronted by widespread complex systems. Fields such as entrepreneurship and innovation cannot ignore this reality, especially with their inherent links to diverse research fields and interdisciplinary methods. However, most methods that allow more detailed analyses of complex problems are either neglected in mainstream research or are, at best, still emerging. Against this backdrop, this book provides a forum for the discussion of emergent and neglected methods in the context of complexity in entrepreneurship, innovation and technology research, and also acts as an inspiration for academics across related disciplines to engage more in complexity research.

Entrepreneurship Routledge

From Heidi Neck, one of the most influential thinkers in entrepreneurship education today, Chris Neck, an award-winning professor, and Emma Murray,

business consultant and author, comes this ground-breaking new text. *Entrepreneurship: The Practice and Mindset* catapults students beyond the classroom by helping them develop an entrepreneurial mindset so they can create opportunities and take action in uncertain environments. Based on the world-renowned Babson Entrepreneurship program, this new text emphasizes practice and learning through action. Students learn entrepreneurship by taking small actions and interacting with stakeholders in order to get feedback, experiment, and move ideas forward. Students walk away from this text with the entrepreneurial mindset, skillset, and toolset that can be applied to startups as well as organizations of all kinds. Whether your students have backgrounds in business, liberal arts, engineering, or the sciences, this text will take them on a transformative journey.

International Entrepreneurship in Small and Medium Size Enterprises
Springer

This edited collection draws together cutting edge perspectives from leading scholars on the increasingly prominent discussion of entrepreneurial behaviour. Exploring various aspects of human behaviour, the authors analyse the antecedent influences and drivers of entrepreneurial behaviour in different organisational settings. This collection is of interest to scholars, practitioners and even policy-makers, as a result of its in-depth exploration, discussion and evaluation of emerging themes of entrepreneurial behaviour within the field of entrepreneurship and beyond. Offering contextual examples from universities, firms and society, *Entrepreneurial Behaviour* covers topics such as entrepreneurial intention, gender, crime, effectuation and teamwork.

Entrepreneurial Behaviour
Edward Elgar Publishing
This book is not available as a print inspection copy. To download an e-version click [here](#) or for more information contact your local sales representative. A detailed and critical analysis of the multiple types of entrepreneurship, helping students to understand the practical skills and theoretical concepts needed to create their very own

entrepreneurial venture. Split into two parts, the book provides an even balance between theory and practice. Part 1 covers the practical activities involved in new entrepreneurial ventures, and Part 2 uses the latest research to explore entrepreneurship from different perspectives. The second edition features a new author, Catherine Wang, who brings specialist knowledge in entrepreneurial learning, ethnic minority entrepreneurship and international entrepreneurship. There are new chapters on the Varieties of Entrepreneurship, including social entrepreneurship (not-for-profit) and Intrapreneurship (employees within organizations) and *Entrepreneurial Learning*, which explores how entrepreneurs hone and develop their thinking. There is also a collection of new international case studies, including Dyson, Facebook, Made.com, and examples of entrepreneurship in China and Ghana. The book is complemented by a companion website featuring online resources for instructors and students, including PowerPoint Slides, additional mini case studies, multiple choice questions, video links, and revision tips. Suitable reading for students taking modules in Entrepreneurship or New venture creation at upper undergraduate and postgraduate levels.

[Cases on Small Business Economics and Development During Economic Crises](#) SAGE Publications
The digital age has transformed business opportunities and strategies in a resolutely practical and data-driven project universe. This book is a comprehensive and analytical source on entrepreneurship and Big Data that prospective entrepreneurs must know before

embarking upon an entrepreneurial journey in this present age of digital transformation. This book provides an overview of the various aspects of entrepreneurship, function, and contemporary forms. It covers a real-world understanding of how the entrepreneurial world works and the required new analytics thinking and computational skills. It also encompasses the essential elements needed when starting an entrepreneurial journey and offers inspirational case studies from key industry leaders. Ideal reading for aspiring entrepreneurs, *Entrepreneurship and Big Data: The Digital Revolution* is also useful to students, academicians, researchers, and practitioners.

Handbook of Research on Small Business and Entrepreneurship
Edward Elgar Publishing
Oftentimes, the owners and entrepreneurs whose small businesses are undergoing financial problems suffer high emotional costs. These individuals can experience significant setbacks in their entrepreneurial journeys as well as depression and other negative emotions from the stress of crisis episodes. However, businesses that are in crisis also provide valuable learning opportunities for adapting and changing in order to successfully face future challenging situations. Cases on Small Business Economics and Development During Economic Crises presents a diverse range of perspectives and insights into global developments in entrepreneurship and captures a diverse collection of methodologies and outcomes from various countries in the realm of small business economics and their development. Including case studies that discuss the COVID-19 pandemic, risk management, and entrepreneurial resiliency, this case book serves as an excellent companion for

entrepreneurs, small business owners, managers, executives, economists, business professionals, academicians, students, and researchers. *Complexity in Entrepreneurship, Innovation and Technology Research* Edward Elgar Pub

Starting a business might sound easy, but sustaining it to be successful is challenging. People are often afraid to start new businesses because at least everyone has known someone who started a business but failed or someone struggling to sustain a business. Starting your own business and staying successful is the most exciting achievement. This book *Strategies to Sustain Small Businesses Beyond 5 Years* is used worldwide to help aspiring or struggling business owners succeed. The book is for anyone interested in doing business. - You might be a passionate creator, starting your business out of love for what you do and believing that passion is a crucial quality of success; running your business gives you a sense of accomplishment and pride. - You might be a freedom seeker, starting your small business; you value the ability to control your work experience and want to be in charge of your own schedules, career path, and work environment. - You might be a legacy builder, starting a business to bring something new to the marketplace, practical in your approach to business ownership. - You might be a struggling survivor profile representing the cold, hard truth of business ownership. - You might be a Jack of all trades in your business, spreading too thin from managing directive, sales administrative duties to customer service. This book is the path to success in your business. Sometimes

running a small business is more frightening than rewarding, and the fear is real, deeply rooted in you facing the challenges of ownership every day. The motivation of a small business owner is as diverse as the business itself. It's very important to understand your category to know your strengths and weaknesses to adjust accordingly.

Issues in Entrepreneurship and Small Business: 2011 Edition John Wiley & Sons

The series *Perspectives in Entrepreneurship: A Research Companion* provides an authoritative overview of specialised themes in entrepreneurship. Each of the four books presents the conceptual framework and foundations underlying a specialist field of scholarship in entrepreneurship. The series is inspired by the dearth of higher-level texts available in South Africa, failing to encapsulate the rigorous research evident in the growing field of entrepreneurship internationally. The content is driven by a judicious selection and interpretation of key knowledge set in context by introducing and delineating major topics previously not discussed in-depth in traditional entrepreneurial texts. A blend of theoretical and empirical evidence is presented that collectively demonstrates the convergence of thinking on a particular theme. Identifying and evaluating the most seminal and impactful scholarly research on different subject areas where entrepreneurship is at the core, serves to achieve this convergence. By applying a theoretical lens to central issues 'about entrepreneurship' rather than focusing on practical issues of 'how to', the series has a conceptual outlook with

specialist areas in detailed narrative. The book is deliberately structured to add value to learners who are undertaking secondary programmes in entrepreneurship by building on basic entrepreneurship principles and theory. The series builds on fundamental entrepreneurial texts. Each book provides a valuable knowledge base for educators, third year and postgraduate students, researchers, policy makers, and service providers.

Annual Cumulation Routledge

This open access book focuses on Switzerland-based medium-sized companies with a longstanding export tradition and a proven dominance in global niche markets. Based upon in-depth documentation and analysis of 36 Swiss companies over their entire history, an expert team of authors presents several parallels in the pathways and success factors which allowed these firms to become dominant and operate from a high-cost location such as Switzerland. The book enhances these insights by providing detailed company profiles documenting the company history, development, and how their relevant global niche positions were reached. Readers will benefit from these profiles as they compile a diverse selection of industries, mainly active within the B2B sector, with mostly mature companies (60 years to older than 100 years since founding) and different types of ownership structures including family firms. 'Masterpieces of Swiss Entrepreneurship' brings unique learning opportunities to owners and leaders of SMEs in Switzerland and elsewhere. Findings are based on detailed bottom-up research of 36 companies -- without any preconceived notions. The book is both conceptual and practical. It fosters understanding for different choices in development pathways and management practices. Matti Alahuhta, Chairman DevCo Partners, ex-CEO Kone, Board member of several global listed companies, Helsinki, Finland Start-up entrepreneurs need proven models from industry which demonstrate the various paths to success. "Masterpieces of Swiss Entrepreneurship" provides deep insights highlighting these models

and the important trade-offs entrepreneurial teams must consider when choosing the path of high growth or of maximum control, as they are often mutually exclusive. Gina Domanig, Managing Partner, Emerald Technology Ventures, Zurich

Entrepreneurship and Big Data IGI Global

Within mainstream scholarship, it's assumed without question that entrepreneurship and entrepreneurship education are desirable and positive economic activities. Drawing on a wide range of theoretical approaches and political-philosophical perspectives, critical entrepreneurship studies has emerged to ask the questions which this assumption obscures. Students of entrepreneurship need to understand why and how entrepreneurship is seen as a moral force which can solve social problems or protect the environment, or even to tackle political problems. It is time to evaluate how such contributions and insights have entered our classrooms. How much - if any - critical discussion and insight enters our classrooms? How do we change when students demand to be taught "how to do it", not to be critical or reflexive? If educators are to bring alternative perspectives into the classroom, it will entail a new way of thinking. There is a need to share ideas and practical approaches, and that is what the contributions to this volume aim to do and to illuminate new ways forward in entrepreneurship education.

An Information Technology Perspective Springer Nature

'A thoughtful and reflective account of "enterprise", offering meaningful and contextualized knowledge to students at all levels, written in a style that is as engaging as it is informative - and peppered with unobtrusive dry wit' - Professor Sara Carter, OBE, Hunter Centre for Entrepreneurship, University of Strathclyde Enterprise, Entrepreneurship and Small Business is an exciting new text for all students of business. Broad and inquisitive in its intellectual outlook, this provocative but accessible textbook covers core themes and topics in the study of enterprise, as well as looking at subjects that are often

ignored, from criminal entrepreneurs and the demise of Enron, to 'entre-tainment' and ethnic and indigenous entrepreneurship. Along the way, the reader will find an interactive exploration not only of the processes of entrepreunering, of managing small enterprises, or of the implications of working in an entrepreneurial corporation - he or she will also be challenged to consider enterprise in its social, economic, political and moral contexts. This textbook moves beyond the narrow, prescriptive focus on the 'how' employed by other textbooks, and places equal emphasis on the 'why' - all the time considering the role of enterprise, entrepreneurship and small business in the world we live in. Supported by lively case studies, real-life examples and a concept guide of key terms, this text is ideal for undergraduate and postgraduate students on any course with an emphasis on enterprise and entrepreneurship.