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Three held out for two days  
one commenting “Never



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again.” The fifth subject lasted only two hours. 2 The need for contact and companionship is just as strong outside the laboratory as individuals who have led solitary lives by choice or necessity have discovered.

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1. Assess the needs (physical, identity, social, and practical) that communicators are

attempting to satisfy in a given situation or relationship. 2. Apply the transactional communication model to a specific situation.

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66. The recognition of a “figure” as standing out from a “ground” of other stimuli takes place during what phase of the perception process? a. ideation b. stimulation c. verification d. organization e. sensation ANS: d 67. All of the following

perceptual factors influence the way we interpret behavior except which one? a. relational ...  
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SAMPLE TEST . CHAPTER 3 PERCEPTION . While culture has a great deal to do with our perception, it is understood that a person’s mood and tolerance to stress do not.

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Russell F. Proctor II is the

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COMMUNICATION “The Way You Talk Can Hurt You?” reading in Chapter Six insists that it would be beneficial for men to change their vocal patterns to sound more cooperative and friendly in everyday interactions.

**Looking Out, Looking In  
- Ronald B. Adler,  
Russell F ...**

33. Being a male or female makes little difference in how others communicate with us. A. True B. False ANS: F  
PTS: 1 34. Defensiveness

can become a problem for someone who is presented with information that