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RE/MAX Home Buyer's Survival Guide West Group Publishing
Providing the guidance that law schools and most law firms don't offer,
Legal Opinions in Business Transactions is the first practical, tool-filled
guide to the step-by-step preparation of third-party closing
opinions. Emphasizing how legal opinions reduce the risk of delays,
disputes, and lawsuits in business deals, this unique resource shows you
how to quickly and easily draft acceptable opinions using guidelines
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Committee and ABA Business Section Opinion Committee. Packed with dozens of ready-to-insert opinion clauses and sample opinion letters, Legal Opinions in Business Transactions gives you a firm grasp of the: Rights, obligations, and expectations of opinion givers, preparers, and recipients.. Customary terms, components, and structure of third-party opinion letters including how the law, documents, and factual assumptions are used.. Many types of interrelated opinions that form closing opinions including remedies opinions.. Perils of departing from customary opinion practice including the danger of botched transactions and even lawsuits. Construction and Development Financing Loan DocumentationReal Estate Forms from ALI-ABA Course MaterialsVA-guaranteed Home Loans for VeteransHillman on Commercial Loan Documentation Ebook: Real Estate Finance and Investments

Fair Lending Lulu.com

Need to know real estate jargon? This quickreference guide can help. Home buyers and sellers, as well as real estate professionals, investors, and attorneys can rely on this quick-reference source. More than 3,000 terms and definitions cover topics that include appraisal, architectural styles, brokerage, construction, development, environmental finance, mortgage types, zoning regulations, and much more. Includes graphs, charts, and line art.

Legal Forms for Everyone Penguin

A favorite classroom prep tool of successful students that is often recommended by professors, the Examples & Explanations (E&E) series provides an alternative perspective to help you understand your casebook and in-class lectures. Each E&E offers hypothetical questions complemented by detailed explanations that allow you to test your knowledge of the topics in your courses and compare your own analysis. Here's why you need an E&E to help you study throughout the semester: Clear explanations of each class topic, in a conversational, funny style. Features hypotheticals similar to those presented in class, with corresponding analysis so you can use them during the semester to test your understanding, and again at exam time to help you review. It offers coverage that works with ALL the major casebooks, and suits any class on a given topic. The Examples & Explanations series has been ranked the most popular study aid among law students because it is equally as helpful from the first day of class through the final exam.

Real Estate Forms from ALI-ABA Course Materials Practising Law Inst

Real Estate Financing contains over 40 deal-specific forms and checklists online, covering everything from complex loan workouts to simple residential closings. The forms include information about each term and how it can be modified, with separate variations for lenders, borrowers or other parties. A "Data Input

Sheet" lets you use the forms with widely available software and can serve as a "term sheet" for the transaction. The accompanying volume provides explanations of the issues along with the guidance you need to draft working documents quickly. Real Estate Financing includes: checklists for loan modifications; wraparound mortgage loans; subordinations; loans secured by condos, co-ops and time shares; saleleasebacks; contingent interests; securitizations; deeds in lieu and consensual foreclosures: participations; installment sales; sales of mortgage loans; and much more. The checklists highlight "deal" terms, flag risks and hot issues, and direct users, through cross-references, to alternative approaches and analysis. Standards issued by ratings agencies for securitized loans are discussed in detail, as are the EPA and ASTM standards for Phase I environmental reports and the best Web sites for forms and drafting looseleaf, one volume, 1,550 requirements. Book pages; published in 1997, updated as needed; no additional charge for updates during your subscription. Looseleaf print subscribers receive supplements. The online edition is updated automatically. ISBN: 978-1-58852-076-0.

John Wiley & Sons

Home ownership is a cornerstone of the American dream, but it's a complex process that, without the right guidance, can seem like a nightmare. This Missing Manual takes you through the process of buying a home, from start to finish. the reader prepare for a paralegal career. Important Notice: in forms to identify the house you want, figure out what kind of neighborhood you want to live in, determine what a target home is really worth, make an offer, and close the deal. Throughout the process, this book helps you: Realistically determine how much house you can afford Assemble a real estate team that's looking after your interests and not the seller's Understand the different ways to finance your house, and which is best for you Create an attractive offer with the best chance of acceptance Learn what lenders look for so you can get your mortgage approved Inspect your new home to uncover potential problems Prepare all the right paperwork for a smooth closing

How to Buy a House with No (or Little) Money Down Aspen Publishing

Loan DocumentationReal Estate Forms from ALI-ABA Course Materials VA-guaranteed Home Loans for VeteransHillman on Commercial Loan DocumentationPractising Law Institute Real Estate Financing AFIRE

Offering consistent coverage of both substantive and procedural law, this fully revised edition of Slossberg's handson book features new cases, new case files, updated forms, and new material related to the recent real estate recession. Slossberg includes hypothetical and sample cases exploring a variety of scenarios that will help students understand real estate law and practice paralegal skills. Numerous checklists and worksheets used in today's law offices are included to help payment and get the most house for your buck--simply

Along the way, you'll use the book's expert advice and fill- Media content referenced within the product description or the product text may not be available in the ebook version. Buying a Home: The Missing Manual Cengage Learning The Ultimate guide to finding and financing a home Almost everyone aspires to owning a home, but the reality of coming up with a large enough down payment often stands in the way of making that dream come true. No longer! How to Buy a House with No (or Little) Money Down has helped tens of thousands become homeowners, and now it's your turn! Financing your dream home can be possible even if you never thought you could. This completely updated and expanded Third Edition shows you how. Even if you are relatively cash-poor or have a less-than-perfect credit rating, real estate and financial experts Martin M. Shenkman, CPA, MBA, JD, and Warren Boroson can help you obtain a mortgage and find the house you've always wanted--with expert guidance through all the confusing legal and tax issues involved. Featuring new sections on choosing an agent, using the Internet to search for an agent and a house, and how to win the bidding war, this clear, nontechnical guide tells you how to: * Make seller financing the ticket to your dream home * Take advantage of equity sharing, equity kicker mortgages, and other esoteric techniques * Use lease options to build equity while renting * Apply for and obtain fha, va, family, and other loans you may qualify for * Inspect a house from top to bottom, inside and out * Bargain with a seller and save a bundle * And much, much more You can obtain a down

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Top Secret John Wiley & Sons

Master the role of today's real estate paralegal as you examine the intricacies of real estate law and transactions in Hinkel's PRACTICAL REAL ESTATE LAW, 8E. Ideal for learning real estate practice or as an on-the-job reference, this comprehensive resource clearly explains the complexities of contemporary real estate law and legal principles using practical applications, case examples and the latest real estate legal forms. Updates detail the latest rulings and industry regulations, while case summaries illustrate legal principles in action. New case problems and assignments provide practice in

checklists and illustrated forms guide you through real estate practice while emphasizing ethics. You examine all areas of transactional real estate--from contracts and brokerage relationships to surveys, title insurance, taxation and real estate finance related to residential and commercial processes in the United States. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Real Estate Settlement Procedures Act (RESPA) West Group Publishina

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increasingly complex legal, business, and tax issues surrounding real estate transactions with discussion relevant to both commercial and residential situations. Through a transactional and interdisciplinary approach, students learn the general rules of law, their underlying rationale or policy, and how (or whether) a rule can be superseded by the mutual consent. Real-world examples help foster practical skills required of attorneys in real estate firms, and the text is appropriate for both a basic Real Estate Transactions or Finance course and also advanced seminars. Topical and chronological organization features coverage of both Real Estate Sales and Real Estate Finance and follows the lending cycle in modern financing. Questions and planning problems help students examine issues in the context of relevant transactions and documents for sale, finance, leasing, and development transactions. The authors are scholar-practitioners who skillfully mix practical skills and theory students will need in today 's competitive legal markets. Key Features: sophisticated, yet teachable—thoroughly explains complex legal, business, and tax issues in real estate transactions transactional, interdisciplinary approach teaches the general rules of law shows underlying rationale or policy explores how (or whether) a rule can be superseded by mutual consent real-world examples and accessible explanations topical and chronological organization coverage of both Real Estate Sales and Real Estate Finance follows lending cycle in modern real estate financing appropriate for both basic Real Estate Transactions or Finance course and advanced seminars

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wealth and your career in real estate finance. This comprehensive guide not only provides a beginner's course on getting into the business, but also provides references. examples, and business practices that lead to high incomes. It teaches proven principles and practices in customer service, marketing, and lead generation that will build your reputation—and your business. For example, you'll learn how to mount an effective marketing campaign to bring in more business than you can handle. You'll also read sample scripts that help you talk to prospects and bring them into the buying process without using pressure or gimmicks. Plus, you'll master the art of selling mortgages, understand every step of the mortgage process, deliver effective sales presentations, learn to evaluate mortgage applications and credit reports, and draft loans that make all parties happy. Becoming a mortgage originator is a proven path to financial freedom, and good mortgage originators can make great money even in bad markets. The High-Income Mortgage Originator gives you the tips, advice, and best practices you need to build a thriving business with a growing and loyal customer base. Legal Opinions in Business Transactions O'Reilly Media Many investors include commercial real estate in their portfolio, yet there are few comprehensive resources available to those looking for information on how to profit in commercial real estate. Written by a father-and-son team with extensive experience in buying, selling and developing commercial real estate, Commercial Real Estate Investing in Canada is a must-have guide for all real estate investors. This one-of-a-kind compendium will guide readers on such topics as: The business of real estate Land-use controls Taxation of property Types of income-producing properties Renovations and repairs

Property management Property appraisals Conducting due diligence Real estate contracts And much more! Commercial Real Estate Investing in Canada is a tremendously valuable and indispensable tool to all Canadian real estate investors, agents, brokers, property managers, landlords, loan officers, builders, and lawyers. Get Rich in Real Estate Practising Law Institute Get Rich in Real Estate is a simple but detailed educational book for real estate investors, outlining the principles of real estate investments that comprise the effective and proven strategy for success. The author, Elliot Bogod, is a Founder and Managing Director of Broadway Realty, a real estate brokerage in Manhattan. With over twenty years experience, Elliot has sold over \$2 billion in New York real estate. In this book, you will find: • A list of "magic words" often used in real estate investment, with clear and detailed explanations • Methods for evaluating the locations for your investments. using vibrant Manhattan neighborhoods as an example. • Review of different types of residential investments: condominiums, co-ops and townhouses • Detailed advice on investing in various types of commercial real estate: retail locations, offices, restaurants, hotels, garages and others • Multiple strategies, tactics and techniques for building wealth through your investments • Clear and concise information on mortgages, taxes and laws • Methods for achieving success through managing a team of experts working for you The Language of Real Estate John Wiley & Sons From abandonment to zoning, and over 2,800 terms in between, The Language of Real Estate has every term that real estate professionals need. this industry best seller is a must have for all students.

practitioners, and educators. Highlights include: *
Appendix boasts over 350 commonly used
abbreviations. * Subject classification index lists
terms by topic. * Spanish key terms help both ESL
students and thosewho will be working with ESL
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Homebuyer Education and Learning Program Guide Law Journal Press

All the fundamentals of accounting and finance of the real estate industry-made easy Providing both the theories and practices of real estate from an accounting and financial perspective, Real Estate Accounting Made Easy is a must-read for anyone who needs a thorough and easier understanding of the real estate industry. Walks you through the audit processes, including how to prepare the audit and the different kinds of audits Helps new auditors, the company being audited, and users of audit reports understand the fundamentals of the financial aspect of the real estate business Includes forms of real estate ownership, sole ownership, partnerships, joint ventures and real estate investment trusts (REITs), including the advantages and disadvantages of these entities covered in detail A practical guide to the field of real estate accounting and finance, this easy-to-understand introductory and intermediary book on the field of real estate begins with the elementary and basic aspects of real estate to ensure that those that are new to the field are comfortable with this oftencomplicated subject matter.