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the ability to
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to be high performers
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leading function
described how managers
motivate workers to
come to work and
execute top

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than the technology
that supports it, and
even more than a
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organization's
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expertise.
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first and foremost, a
change in attitude
and behavior of
people throughout an
organization.
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Bateman and Snell's Management: Leading & Collaborating in a Competitive World is a text with a fully modernized functional approach. This text is maintaining the four traditional functions of planning, organizing, leading, and controlling, while modernizing and re-visioning the concepts as delivering strategic value, building a dynamic organization, mobilizing people, and learning and changing.