

Pitch Anything An Innovative Method For Presenting Persuading And Winning The Deal

Oren Klaff

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Pitch Anything will transform the way you position your ideas. According to Klaff, creating and presenting a great pitch isn ’ t an art - it ’ s a simple science. Applying the latest findings in the field of neuroeconomics, while sharing eye-opening stories of his method ...

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Main Pitch Anything: An Innovative Method for Presenting, Persuading, and Winning the Deal
Pitch Anything, An Innovative Method for Presenting ...
The Method Here ’ s the “ big idea ” in 76 words: There is a fundamental disconnect between the way we pitch anything and the way it is received by our audience. As a result, at the crucial moment, when it is most important to be convincing, nine out of ten times we are not. Our most important messages have a surprisingly low chance of getting through.

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Pitch Anything introduces the exclusive STRONG method of pitching, which can be put to use immediately: One truly great pitch can improve your career, make you a lot of money—and even change your life. Success is dependent on the method you use, not how hard you try. “ Better method, more money, ” Klaff says.
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