Solutions For Healthcare Success

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A Sense of Urgency National Academies Press
This is a book for every healthcare practitioner-from every discipline-who is seeking to create a more meaningful, direct, and satisfying type of interaction with patients. At its foundation lies cash-pay healthcare and a return to the basic principles of commerce. You deliver services and products, and an experience that patients feel good about paying for with their hard-earned cash. This may involve a new payment structure, such as membership, concierge, hybrid, or direct pay; or it may be augmenting your business by adding new profit streams. It's simple, but not easy.In this breakthrough book, Dr. Mark Tager and Stewart Gandolf provide a practitioner's step-by-step guide to starting, growing and profiting from cash-pay healthcare. You'll find checklists, bulleted lists, helpful examples, and a guide to the best resources to help you along the way. No matter where you are along the continuum of generating additional revenue, you'll come away more confident and committed to growing your practice and serving your patients.

The Busy Leader's Handbook Jones & Bartlett Learning
"This book presents the tools and techniques behind effective management of people-the healthcare profession's most important asset"--

Affordable Excellence Springer Publishing Company
Essential Skills for Health Career Success strengthens the basic academic skills-such as reading, writing, science, and math--that students need for a successful career in healthcare. Used for a stand-alone course or as a supplement, this text is ideal for students who need a basic skills boot camp and for students enrolled in bridge courses. In addition to basic skill development, the text provides an overview to the healthcare industry;

critical safety and infection control procedures; and legal and ethical considerations. Students are also introduced to basic medical terminology and the body systems that they will study in more detailed A&P courses at a later date. As an added plus, chapters on study skills and employability skills increase students' likelihood for success in the classroom and in the workplace. Real-life scenarios form the basis of practice problems that enhance student math, writing, and reading skills. Self-assessment opportunities allow students to gauge their skill level to determine which skills need further practice. Companion and mobile websites provide a variety of interactive activities to supplement the text and allow students to study on the go.

Vibrant and Healthy Kids Jones & Bartlett Learning
In an era of increasing complexity in healthcare, consultants can help organizations address inefficiencies, improve patient experiences, and set overall strategy. The most successful consultants do so through a lens of authenticity, recognizing that earning their clients' trust is key to achieving their full potential in this critical role. The Healthcare Consultant's Handbook: Career Opportunities and Best Practices offers insight into the essential role of the healthcare consultant. Author Scott A. Mason draws on more than 40 years of experience to reveal the realities of management consulting for healthcare organizations and the traits and strengths necessary for success. He looks at the common challenges healthcare consultants face and how best to overcome them. The book explores the role of the independent consultant, offers practical guidance on

what to expect when working for a consulting firm and reveals what it takes to be an exceptional consultant. Various types of consulting are identified, along with types of consulting firms--profiling several prominent companies--and strategies for determining what type of firm is the best fit. Mason also provides a detailed look at: - Myths surrounding healthcare consulting - The client-consultant relationship from all perspectives - Unique elements of the healthcare sector that consultants often focus on - Differences between healthcare consulting and general management consulting - Key lessons learned from challenging client engagements With this book, new and prospective healthcare consultants will gain a greater understanding of the craft and practical insight into what truly makes a consultant exceptional.

How to Implement Evidence-Based Healthcare Oxford University Press, USA
Americans are accustomed to anecdotal evidence of the health care crisis. Yet, personal or local stories do not provide a comprehensive nationwide picture of our access to health care. Now, this book offers the long-awaited health equivalent of national economic indicators. This useful volume defines a set of national objectives and identifies indicators—measures of utilization and outcome—that can "sense" when and where problems occur in accessing specific health care services. Using the indicators, the committee presents significant conclusions about the situation today, examining the relationships between access to care and factors such as income, race, ethnic origin, and location. The committee offers recommendations to

federal, state, and local agencies for improving data collection and monitoring. This highly readable and well-organized volume will be essential for policymakers, public health officials, insurance companies, hospitals, physicians and nurses, and interested individuals.

Emergency Department Design Harvard Business Press
The Institute of Medicine study Crossing the Quality Chasm (2001) recommended that an interdisciplinary summit be held to further reform of health professions education in order to enhance quality and patient safety. Health Professions Education: A Bridge to Quality is the follow up to that summit, held in June 2002, where 150 participants across disciplines and occupations developed ideas about how to integrate a core set of competencies into health professions education. These core competencies include patient-centered care, interdisciplinary teams, evidence-based practice, quality improvement, and informatics. This book recommends a mix of approaches to health education improvement, including those related to oversight processes, the training environment, research, public reporting, and leadership. Educators, administrators, and health professionals can use this book to help achieve an approach to education that better prepares clinicians to meet both the needs of patients and the requirements of a changing health care system.

Health Care Comes Home National Academies Press
Whether you're taking the CPHIMS exam, or simply want the most current and comprehensive overview in healthcare information and management systems today - this completely revised and updated third edition has it all. But for those preparing for the CPHIMS exam, this book is an ideal study partner. The content reflects the exam content outline covering healthcare and technology environments; systems analysis, design, selection, implementation, support, maintenance, testing, evaluation, privacy and security; and administration leadership management. Candidates can challenge themselves with the sample multiple choice questions at the end of the book.

Healthcare Digital Transformation Crown Currency
For decades, the manufacturing industry has employed the Toyota Production System the most powerful production method in the world to reduce waste, improve quality, reduce defects and increase worker productivity. In 2001, Virginia Mason Medical Center, an integrated healthcare delivery system in Seattle, Washington set out to achieve its compe

Essential Skills for Health Career Success CRC Press
This book is a reference guide for healthcare executives and technology providers involved in the ongoing digital transformation of the healthcare sector. The book focuses specifically on the challenges and opportunities for health systems in their journey toward a digital future. It draws from proprietary research and public information, along with interviews with over one hundred and fifty

executives in leading health systems such as Cleveland Clinic, Partners, Mayo, Kaiser, and Intermountain as well as numerous technology and retail providers. The authors explore the important role of technology and that of EHR systems, digital health innovators, and big tech firms in the ongoing digital transformation of healthcare. Importantly, the book draws on the accelerated learnings of the healthcare sector during the COVID-19 pandemic in their digital transformation efforts to adopt telehealth and virtual care models. Features of this book: Provides an understanding of the current state of digital transformation and the factors influencing the ongoing transformation of the healthcare sector. Includes interviews with executives from leading health systems. Describes the important role of emerging technologies; EHR systems, digital health innovators, and more. Includes case studies from innovative health organizations. Provides a set of templates and frameworks for developing and implementing a digital roadmap. Based on best practices from real-life examples, the book is a guidebook that provides a set of templates and frameworks for digital transformation practitioners in healthcare.

Healthcare Quality Book: Vision, Strategy, and Tools, Fifth Edition Harvard Business Press
NEW GUIDE DECODES VALUE-BASED CARE AND PAYMENT MODELS As value-based care is coming of age, deciding how to start can be an overwhelming task. Risks are high and success with the new models is challenging and time consuming. This book fills an important need by providing concrete and proven strategies to aid in an organization's successful transformation. The book is filled with practical, no-nonsense advice on the shift to value-based care in both the private and public healthcare sectors. This is the time when healthcare stakeholders need to rethink their own added-value strategies in a manner that best serves patients and providers alike. In the complicated world of payment and delivery system reform, this book deconstructs the most challenging concepts for the novice yet provides sophisticated insights for even the most seasoned executive. BONUS! The authors also lay out high-value strategies for 20 different subspecialties with specialty-specific changes in the way medicine is practiced and paid for.

Engineering a Learning Healthcare System John Wiley & Sons
GETTING A DOCTOR'S APPOINTMENT SHOULDN'T BE HARDER THAN BOOKING A VACATION The US healthcare system excels in research, innovation, and clinical care, but is failing to keep up with the operational challenges of the digital age. Today's healthcare organizations face immense financial challenges, and their most valuable resources--people, rooms, and equipment--are being

used inefficiently. The result? Long wait times for patients, overstressed staff, underused assets, and poor ROI for organizations. Why do health systems struggle with optimization? The fundamental problem is one of matching an unpredictable demand for services with a constrained supply. The math being used to solve this problem is a holdover from the paper-and-pencil era. In Better Healthcare Through Math, authors Mohan Giridharadas and Sanjeev Agrawal show you that there is a better way. Healthcare systems can harness the power of sophisticated, analytics-driven mathematics to optimize the matching of supply and demand. By upgrading to software systems built on better math, they can enable staff to make data-based decisions to flatten peaks of demand and create smoother patient flow.

CPHIMS Review Guide CRC Press
"Healthcare organizations are now focused on big data aggregated from myriad data-producing applications both in and beyond the enterprise. Healthcare leaders must position themselves to leverage the new opportunities that arise from HIT's ascendance and to mine the vast amount of available data for competitive advantage. Where can they turn for insight? Information Technology for Healthcare Managers blends management theory, cutting-edge tech knowledge, and a thorough grounding in the healthcare applications of technology. Opinions abound on technology's best uses for society, but healthcare organizations need more than opinion-they need knowledge and strategy. This book will help leaders combine tech savvy with business savvy for sustainable success in a dynamic environment"--

The Secret to Winning Big National Academies Press
In his international bestseller "Leading Change," Kotter provided an action plan for implementing successful transformations. Now, he shines the spotlight on the crucial first step in his framework: creating a sense of urgency by getting people to actually see and feel the need for change.

Innovations in Healthcare Management Harvard Business Press
Improving our nation's healthcare system is a challenge which, because of its scale and complexity, requires a creative approach and input from many different fields of expertise. Lessons from engineering have the potential to improve both the efficiency and quality of healthcare delivery. The fundamental notion of a high-performing healthcare system-one that increasingly is more effective, more efficient, safer, and higher quality-is rooted in continuous improvement principles that medicine shares with engineering. As part of its Learning Health System series of workshops, the Institute of Medicine's Roundtable on Value and

Science-Driven Health Care and the National Academy of Engineering, hosted a workshop on lessons from systems and operations engineering that could be applied to health care. Building on previous work done in this area the workshop convened leading engineering practitioners, health professionals, and scholars to explore how the field might learn from and apply systems engineering principles in the design of a learning healthcare system. Engineering a Learning Healthcare System: A Look at the Future: Workshop Summary focuses on current major healthcare system challenges and what the field of engineering has to offer in the redesign of the system toward a learning healthcare system.

HBR's 10 Must Reads on Strategy for Healthcare (featuring articles by Michael E. Porter and Thomas H. Lee, MD) John Wiley & Sons

The U.S. health care system is in crisis. At stake are the quality of care for millions of Americans and the financial well-being of individuals and employers squeezed by skyrocketing premiums—not to mention the stability of state and federal government budgets. In Redefining Health Care, internationally renowned strategy expert Michael Porter and innovation expert Elizabeth Teisberg reveal the underlying—and largely overlooked—causes of the problem, and provide a powerful prescription for change. The authors argue that competition currently takes place at the wrong level—among health plans, networks, and hospitals—rather than where it matters most, in the diagnosis, treatment, and prevention of specific health conditions. Participants in the system accumulate bargaining power and shift costs in a zero-sum competition, rather than creating value for patients. Based on an exhaustive study of the U.S. health care system, Redefining Health Care lays out a breakthrough framework for redefining the way competition in health care delivery takes place—and unleashing stunning improvements in quality and efficiency. With specific recommendations for hospitals, doctors, health plans, employers, and policy makers, this book shows how to move health care toward positive-sum competition that delivers lasting benefits for all.

Value-Based Healthcare and Payment Models Routledge Prepare for an uncertain future with a solid vision and innovative practices. Is your healthcare organization spending too much time on strategy--with too little to show for it? If you read nothing else on strategy, read these 10 articles. We've combed through hundreds of Harvard Business Review articles and selected the most important ones for healthcare professionals to help you catalyze your organization's strategy development and execution. Leading strategy experts, such as Michael E. Porter, Jim Collins, W. Chan Kim, and Renee Mauborgne, provide the insights and advice you need to: Understand how the rules of corporate competition translate to the healthcare sector Craft a vision for an uncertain future Segment your market to better serve diverse patient populations Achieve the best health outcomes--at the lowest cost Learn what disruptive innovation means for healthcare Use the Balanced Scorecard to measure your progress This collection of articles includes "What Is Strategy?" by Michael E. Porter; "The Five Competitive Forces That Shape Strategy," by Michael E. Porter; "Health Care Needs Real Competition," by Leemore S. Dafny and Thomas H. Lee; "Building Your Company's Vision," by Jim Collins and Jerry I. Porras; "Reinventing Your Business Model," by Mark W. Johnson, Clayton M. Christensen, and Henning Kagermann; "Will Disruptive Innovations Cure Health Care?" by Clayton M. Christensen, Richard Bohmer, and John Kenagy; "Blue Ocean Strategy," by W. Chan Kim and Renee Mauborgne; "Rediscovering Market Segmentation," by Daniel Yankelovich and David Meer; "The Office of Strategy Management," by Robert S. Kaplan and David P. Norton; and "The Strategy That Will Fix Health Care," by Michael E. Porter and Thomas H. Lee.

Health Professions Education National Academies Press
If you want your startup to succeed, you need to understand why startups fail. "Whether you're a first-time founder or looking to bring innovation into a corporate environment, Why Startups Fail is essential reading."—Eric Ries, founder and CEO, LTSE, and New York Times bestselling author of The Lean Startup and The Startup Way Why do startups fail? That question caught Harvard Business School professor Tom Eisenmann by surprise when he realized he couldn't answer it. So he launched a multiyear research project to find out. In Why Startups Fail, Eisenmann reveals his findings: six distinct patterns that account for the vast majority of startup failures. • Bad Bedfellows. Startup success is thought to rest largely on the founder's talents and instincts. But the wrong team, investors, or partners can sink a venture just as quickly. • False Starts. In following the oft-cited advice to "fail fast" and to "launch before you're ready," founders risk wasting time and capital on the wrong solutions. • False Promises. Success with early adopters can be misleading and give founders unwarranted confidence to expand. • Speed Traps. Despite the pressure to "get big fast," hypergrowth can spell disaster for even the most promising ventures. • Help Wanted. Rapidly scaling startups need lots of capital and talent, but they can make mistakes that leave them suddenly in short supply of both. • Cascading Miracles. Silicon Valley exhorts entrepreneurs to dream big. But the bigger the vision, the more things that can go wrong. Drawing on fascinating stories of ventures that failed to fulfill their early promise—from a home-furnishings retailer to a concierge dog-walking service, from a dating app to the inventor of a sophisticated social robot, from a fashion brand to a startup deploying a vast network of charging stations for electric vehicles—Eisenmann offers frameworks for detecting when a venture is vulnerable to these patterns, along with a wealth of strategies and tactics for avoiding them. A must-read for founders at any stage of their entrepreneurial journey, Why Startups Fail is not merely a guide to preventing failure but also a roadmap charting the path to startup success.

Information Technology for Healthcare Managers John Wiley & Sons

The first man gets the oyster, the second the shell. Andrew Carnegie Everyone loves to win, each in their own way for their own reasons. Winning means the position at the forefront of any endeavor. Winning Big is a term which expands this concept to define the impact of a 'significant' Win. Winning Big suggests a game-changing experience, a purposeful accomplishment that affects the way we are treated, as well as the outcome. How does anyone 'Win Big'? It usually starts with a determination of our goals. This may be referred to as our mindset, which indicates a measure of purpose. We move through stages of mindset to get to a position from which we can focus our actions to achieve our goals. The Celebrity Experts in this volume have all done this. They propose to teach you mindset, methods and appropriate actions that can help propel you into the Winning Big circle. The hallmark of these authors is that they have 'been through the fire' themselves. They have endured the 'tempering' of their lives to get to this point of achievement. So you are not hearing from players that merely wish, speculate or plan, but from those who have acted, achieved, and Won Big! We all wish to be taught by the master, not by the apprentice. In this volume, these masters give you the opportunity to benefit from their knowledge. Follow them and they will mentor you from a position of strength. These Celebrity Experts coach and teach... The Secret To Winning Big. The act of taking the first step is what separates the winners from the losers. Brian Tracy

Becoming the Change: Leadership Behavior Strategies for Continuous Improvement in Healthcare Forbesbooks

"Today Singapore ranks sixth in the world in healthcare outcomes well ahead of many developed countries, including the United States. The results are all the more significant as Singapore spends less on healthcare than any other high-income country, both as measured by fraction of the Gross Domestic Product spent on health and by costs per person. Singapore achieves these results at less than one-fourth the cost of healthcare in the United States and about half that of Western European countries. Government leaders, presidents and prime ministers, finance ministers and ministers of health, policymakers in congress and parliament, public health officials responsible for healthcare systems planning, finance and operations, as well as those working on healthcare issues in universities and think-tanks should know how this system works to achieve affordable excellence."--Publisher's website.

<u>Population Health Management</u> Penguin

In the United States, health care devices, technologies, and practices are rapidly moving into the home. The factors driving this migration include the costs of health care, the growing numbers of older adults, the increasing prevalence of chronic conditions and diseases and improved survival rates for people with those conditions and diseases, and a wide range of technological innovations. The health care that results varies considerably in its safety, effectiveness, and efficiency, as well as in its quality and cost. Health Care Comes Home reviews the state of current knowledge and practice about many aspects of health care in residential settings and explores the short- and long-term effects of emerging trends and technologies. By evaluating existing systems, the book identifies design problems and imbalances between technological system demands and the capabilities of users. Health Care Comes Home recommends critical steps to improve health care in the home. The book's recommendations cover the regulation of health care technologies, proper training and preparation for people who provide in-home care, and how existing housing can be modified and new accessible housing can be better designed for residential health care. The book also identifies knowledge gaps in the field and how these can be addressed through research and development initiatives. Health Care Comes Home lays the foundation for the integration of human health factors with the design and implementation of home health care devices, technologies, and practices. The book describes ways in which the Agency for Healthcare Research and Quality (AHRQ), the U.S. Food and Drug Administration (FDA), and federal housing agencies can collaborate to improve the quality of health care at home. It is also a valuable resource for residential health care providers and caregivers.