

Speak Out Pre Intermediate Workbook

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Face2face Pre-intermediate Workbook Without Key Pearson ELT

The Students' Book has a motivating DVD spread at the end of every unit. Based on authentic clips from the BBC's rich archive, these lessons are designed to consolidate language and act as a springboard for further speaking and writing tasks. Upper Intermediate: B2 to B2+, Global Scale of English 59-75

The Gift of the Magi Complete Test Preparation Incorporated

We all negotiate on a daily basis. We negotiate with our spouses, children, parents, and friends. We negotiate when we rent an apartment, buy a car, purchase a house, and apply for a job. Your ability to negotiate might even be the most important factor in your career advancement. Negotiation is also the key to business success. No organization can survive without contracts that produce profits. At a strategic level, businesses are concerned with value creation and achieving competitive advantage. But the success of high-level business strategies depends on contracts made with suppliers, customers, and other stakeholders. Contracting capability—the ability to negotiate and perform successful contracts—is the most important function in any organization. This book is designed to help you achieve success in your personal negotiations and in your business transactions. The book is unique in two ways. First, the book not only covers negotiation concepts, but also provides practical actions you can take in future negotiations. This includes a Negotiation Planning Checklist and a completed example of the checklist for your use in future negotiations. The book also includes (1) a tool you can use to assess your negotiation style; (2) examples of "decision trees," which are useful in calculating your alternatives if your negotiation is unsuccessful; (3) a three-part strategy for increasing your power during negotiations; (4) a practical plan for analyzing your negotiations based on your reservation price, stretch goal, most-likely target, and zone of potential agreement; (5) clear guidelines on ethical standards that apply to negotiations; (6) factors to consider when deciding whether you should negotiate through an agent; (7) psychological tools you can use in negotiations—and traps to avoid when the other side uses them; (8) key elements of contract law that arise during negotiations; and (9) a checklist of factors to use when you evaluate your performance as a negotiator. Second, the book is unique in its holistic approach to the negotiation process. Other books often focus narrowly either on negotiation or on contract law. Furthermore, the books on negotiation tend to focus on what happens at the bargaining table without addressing the performance of an agreement. These books make the mistaken assumption that success is determined by evaluating the negotiation rather than evaluating performance of the agreement. Similarly, the books on contract law tend to focus on the legal requirements for a contract to be valid, thus giving short shrift to the negotiation process that precedes the contract and to the performance that follows. In the real world, the contracting process is not divided into independent phases. What happens during a negotiation has a profound impact on the contract and on the performance that follows. The contract's legal content should reflect the realities of what happened at the bargaining table and the performance that is to follow. This book, in contrast to others, covers the entire negotiation process in chronological order beginning with your decision to negotiate and continuing through the evaluation of your performance as a negotiator. A business executive in one of the negotiation seminars the author teaches as a University of Michigan professor summarized negotiation as follows: "Life is negotiation!" No one ever stated it better. As a mother with young children and as a company leader, the executive realized that negotiations are pervasive in our personal and business lives. With its emphasis on practical action, and with its chronological, holistic approach, this book provides a roadmap you can use when navigating through your life as a negotiator.

Speakout Advanced 2nd Edition Workbook Without Key Pearson Longman

Speakout is a comprehensive English course that helps adult learners gain confidence in all skills areas using authentic materials from the BBC. With its wide range of support material, it meets the diverse needs of learners in a variety of teaching situations and helps bridge the gap between the classroom and the real world.

Speakout Elementary 2nd Edition Students' Book for DVD-ROM and MyEnglishLab Pack Peter Lang Incorporated, International Academic Publishers

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New Language Leader Longman Publishing Group

All students want to succeed. All teachers want to create great lessons. Success gives them the opportunity.

The Little Prince LONGMAN

The Little Prince and (French: and (Le Petit Prince) is a and novella and by French aristocrat, writer, and aviator and Antoine de Saint-Exupéry. It was first published in English and French in the US by and Reynal and Hitchcock and in April 1943, and posthumously in France following the and liberation of France and as Saint-Exupéry's works had been banned by the and Vichy Regime. The story follows a young prince who visits various planets in space, including Earth, and addresses themes of loneliness, friendship, love, and loss. Despite its style as a children's book, and The Little Prince and makes observations about life, adults and human nature. The Little Prince and became Saint-Exupéry's most successful work, selling an estimated 140 million copies worldwide, which makes it one of the and best-selling and and most translated books and ever published. and It has been translated into 301 languages and dialects. and The Little Prince and has been adapted to numerous art forms and media, including audio recordings, radio plays, live stage, film, television, ballet, and opera.

American Speakout, Starter Aegitas

CELPIP practice questions, prepared by a dedicated team of exam experts, with full downloadable audio, detailed answer key, exam tips and multiple choice strategies! Here is what the CELPIP Practice Package can do for you: * Practice Tests are the best way to prepare for an exam and this is the book that you need to fully prepare for the CELPIP. * Here are 2 sets of CELPIP questions, prepared by a dedicated team of experts that will prepare you for the exam like nothing else will. * Practice Tests familiarize you with the exam format and types of questions, giving you more confidence when you take the exam. * Practice tests are a critical self-assessment tool that reveals your strengths and weaknesses. * Practice tests allow you to practice your exam time management - a critical exam-writing skill that can easily improve your grade substantially. * Practice tests reduce Test Anxiety, one of the main reasons for low marks on an exam. Hundreds of questions with detailed solutions and explanations to improve your understanding of the basic concepts behind the questions. If you are taking the Canadian English Language Proficiency Index test - the Practice the CELPIP is an essential part of studying and passing! Each set of CELPIP Questions: Reading - Reading comprehension questions with full answer key and detailed step-by-step answer key with test tips and multiple choice strategies! Listening - Includes FULL AUDIO for listening comprehension practice - use easy scan QR codes for or links for downloadable audio! Writing - Detailed instructions with walk-through examples and step-by-step help! Speaking - Detailed examples for all 8 speaking questions. CELPIP is a registered trademark of the University of British Columbia who are not involved in the production of, and do not endorse this publication. Practice tests are a critical self-assessment tool that reveals your strengths and weaknesses familiarize you with the exam format and types of questions, build your self confidence, and practice your exam time management. All of these can make a huge difference in your score! Practice Tests also reduce Test Anxiety, one of the main reasons for low marks on an exam. Why not do everything you can to get the best score on the CELPIP?

Speaking Pearson Education ESL

Each unit of Speakout opens with a clear overview of the content and learning objectives. The course covers all 4 skills areas as well as grammar and vocabulary and functional grammar. Each unit culminates with a DVD lesson based around an extract from a real BBC programme. The Active Book includes: Easy navigation of the Students' Book pages with zoom facility Video and audio available at the touch of a button Video Podcasts with accompanying worksheets BBC programme clips that can be played in a DVD player or computer

Speakout Pre-Intermediate 2nd Edition Workbook with Key Longman Italia

"The Gift of the Magi" is a short story by O. Henry first published in 1905. The story tells of a young husband and wife and how they deal with the challenge of buying secret Christmas gifts for each other with very little money. As a sentimental story with a moral lesson about gift-giving, it has been popular for adaptation, especially for presentation at Christmas time.

Speakout Upper Intermediate Longman Publishing Group

Scales describing language proficiency in a series of levels can provide orientation for educational programmes, criteria for assessment, and reporting to stakeholders. However, in most cases such instruments are produced just by expert opinion. A scale of language proficiency actually implies a descriptive scheme related to theory but usable by practitioners. It also implies a methodology for scaling content to different levels. This book describes the use of both qualitative and quantitative techniques to develop scales for the « Common Reference Levels » in the Common European Framework of Reference for modern languages. Short stand-alone descriptors were (i) developed and classified, (ii) refined and elaborated in workshops, and then (iii) scaled by analyzing the judgments of one hundred teachers on the English language proficiency of the learners in their classes.

Cutting Edge 3rd Edition Pre-Intermediate Workbook with Key John Wiley & Sons

Speakout is a comprehensive English course that helps adult learners gain confidence in all skills areas using authentic materials from the BBC. With its wide range of support material, it meets the diverse needs of learners in a variety of teaching situations and helps bridge the gap between the classroom and the real world.

New Headway: Pre-Intermediate Fourth Edition: Student's Book A The Creative Company

Face2face Pre-intermediate is an easy-to-teach General English course that helps adults and young adults to speak and listen with confidence. The DVD-ROM in the Student's Book includes consolidation activities and electronic portfolio for learners to track their progress with customisable tests and grammar and vocabulary reference sections.

English File Intermediate Student's Book Longman

This course translates the theory of task-based learning into a practical and user-friendly coursebook, recognizing that the performance of regular spoken and written tasks is crucial to successful language acquisition. It combines elements of the task-based approach with a strong emphasis on vocabulary, alongside a comprehensive grammar and skills syllabus.

New Total English Pearson Longman

Speakout is a comprehensive English course that helps adult learners gain confidence in all skills areas using authentic materials from the BBC. With its wide range of support material, it meets the diverse needs of learners in a variety of teaching situations and helps bridge the gap between the classroom and the real world.

Speakout Pearson ELT

American Speakout is a six-level series based on topics that are relevant to students' lives and global in nature. Its emphasis on authentic listening opportunities and presentation of language in context enables learners to personalize the language they learn and express themselves confidently in real English-speaking environments. American Speakout follows a balanced approach to topics, language development, and skills work. Highlights Builds learner confidence Authentic, real-world language, challenging activities, and recycling of language builds student confidence in understanding context and communication. Video clips and interviews on the street expose students to a wide range of language and accents, familiarizing them with English as it is spoken. Encourages learners to spend more time on task Course package includes a wealth of practice material in specific areas including grammar, vocabulary, pronunciation, and skills. Clear objectives in every unit help students focus on what they will achieve so they can see how they are improving. Motivating lessons and practice materials engage learners, encouraging them to spend more time on task and make faster progress. Helps learners achieve their personal goals Tasks and activities encourage students to work collaboratively and build skills essential for both study and work. Helps learners see the relevance of what they are learning Clear goals and objectives aligned with the GSE/CEFR.

Speakout Elementary 2nd Edition Workbook Without Key Longman

Science is fantastic. It tells us about the infinite reaches of space, the tiniest living organism, the human body, the history of Earth. People have always been doing science because they have always wanted to make sense of the world and harness its power. From ancient Greek philosophers through Einstein and Watson and Crick to the computer-assisted scientists of today, men and women have wondered, examined, experimented, calculated, and sometimes made discoveries so earthshaking that people understood the world—or themselves—in an entirely new way. This inviting book tells a great adventure story: the history of science. It takes readers to the stars through the telescope, as the sun replaces the earth at the center of our universe. It delves beneath the surface of the planet, charts the evolution of chemistry's periodic table, introduces the physics that explain electricity, gravity, and the structure of atoms. It recounts the scientific quest that revealed the DNA molecule and opened unimagined new vistas for exploration. Emphasizing surprising and personal stories of scientists both famous and unsung, A Little History of Science traces the march of science through the centuries. The book opens a window on the exciting and unpredictable nature of scientific activity and describes the uproar that may ensue when scientific findings challenge established ideas. With delightful illustrations and a warm, accessible style, this is a volume for young and old to treasure together.

Cutting edge Amila Jay

Intermediate Plus: Global Scale of English 51-60 The Workbook contains a wide variety of review and practice exercises and covers all of the language areas in the corresponding Students' Book unit. It also contains regular review sections to help learners consolidate what they have learned. Additional grammar, vocabulary and pronunciation exercises to complement material in the Students' Book. Additional functional language practice exercises. Additional reading, listening and writing practice. Regular review and check sections. Audio material to practise listening, pronunciation and functional language available online. This version is without the key.

Speakout Intermediate Yale University Press

New Total English retains all the popular features of the original edition including clear CEF-related objectives which make lesson planning easy. There is a solid grammar syllabus with regular Active Grammar boxes and Reference and Review sections. It al

Negotiating for Success: Essential Strategies and Skills HarperCollins UK

Speakout is a comprehensive English course that helps adult learners gain confidence in all skills areas using authentic materials from the BBC. With its wide range of support material, it meets the diverse needs of learners in a variety of teaching situations and helps bridge the gap between the classroom and the real world.

Dutch For Dummies Van Rye Publishing, LLC

'Speakout' is a 6-level general English course for adults developed in association with the BBC; bridging the gap between the classroom and the real world helping students express themselves in English.